



## **BRAZILIAN EXPORTS OF HIDES AND SKINS**

**SEPTEMBER / 2013**



## SUMMARY

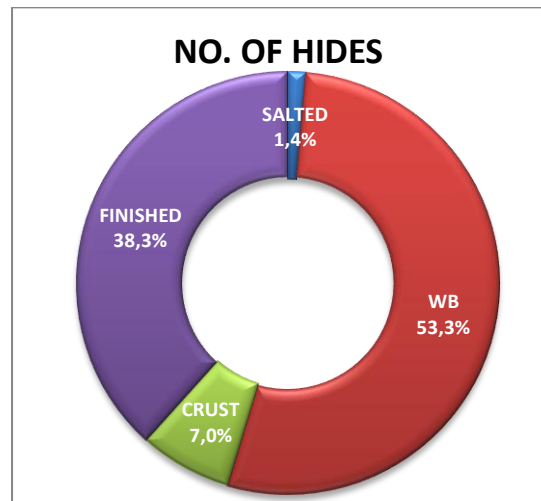
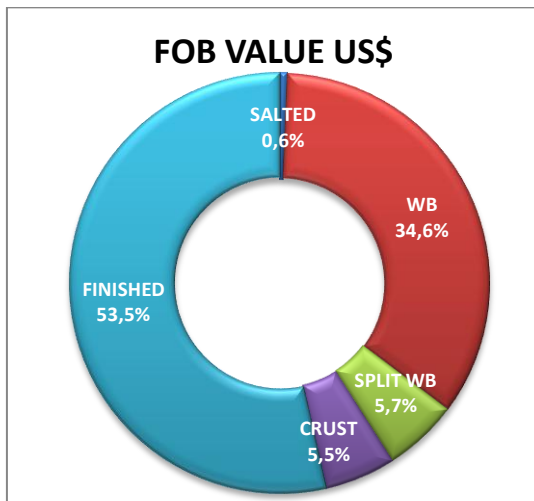
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## 1 - ANALYSIS OF EXPORTS OF HIDES AND SKINS SEPTEMBER 2013

Exports of hides and skins made by Secex (Foreign Trade Secretariat), for the month of September 2013, showed an overshoot compared to the same month last year and compared to August this year. The month of September shows a total value of US\$ 221.823 million, a significant increase of 36.9% compared to September 2012, the value of which was US\$ 162.054 and a high of 6.7% in compared with August 2013, the value of which was US\$ 207.904.

Regarding the quantity of hides, considering only the cattle hides, in September were exported 3.177 million units, an increase of 41.4% compared to September 2012, whose total was 2.247 million. Below is the profile of exports of September 2013:



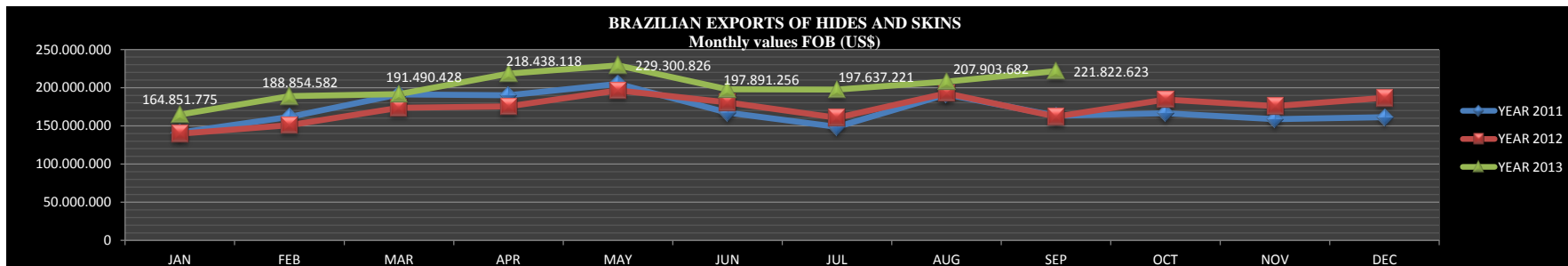
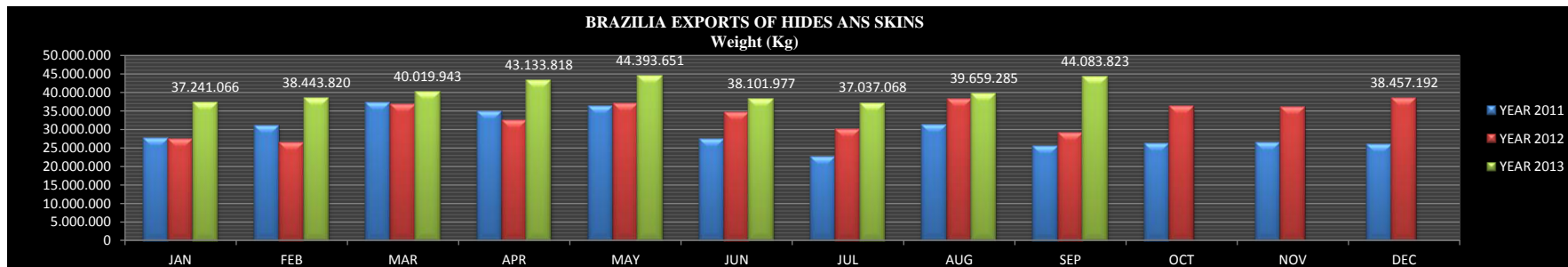
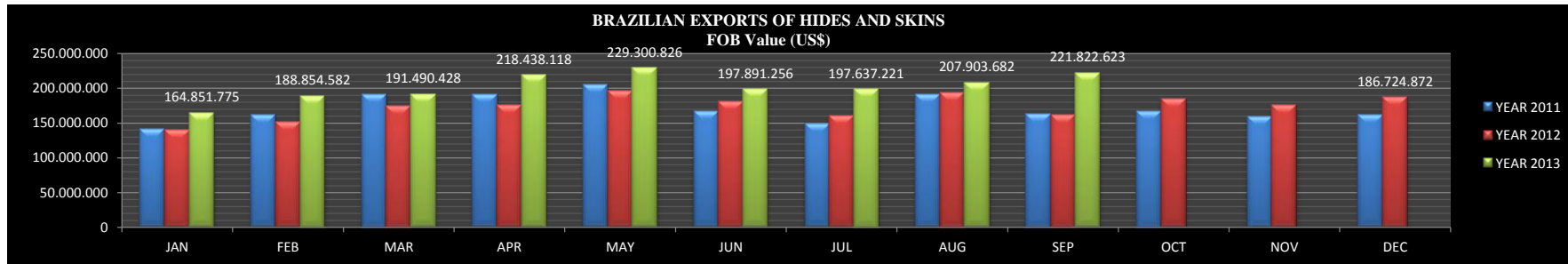
The main destinations for Brazilian leather between January and September 2013 were: China / Hong Kong with 35.4%, 21.1% in Italy, and the United States with 10.2% (monetary breakdown).

The main exporting states in the same period were São Paulo and Rio Grande do Sul, with 20.4% and 19.7%, respectively. Then appears Goiás with 12.5%, with 11.9% Paraná, Ceará with 8.0% and Mato Grosso do Sul with 6.2%.

## 2 - BRAZILIAN EXPORTS OF HIDES AND SKINS - 2011/2013

MONTH	FOB VALUE (US\$)			VARIATION (%)			WEIGHT (KG)			VARIATION (%)		
	YEAR 2011	YEAR 2012	YEAR 2013	MONTHLY	2013/2012	2013/2011	YEAR 2011	YEAR 2012	YEAR 2013	MONTHLY	2013/2012	2013/2011
JAN	141.071.929	139.608.825	164.851.775	-11,7%	18,1%	16,9%	27.572.428	27.413.761	37.241.066	-3,2%	35,8%	35,1%
FEB	161.670.019	151.016.053	188.854.582	14,6%	25,1%	16,8%	30.936.368	26.447.554	38.443.820	3,2%	45,4%	24,3%
MAR	191.070.719	173.720.629	191.490.428	1,4%	10,2%	0,2%	37.224.431	36.852.747	40.019.943	4,1%	8,6%	7,5%
APR	190.178.750	175.329.656	218.438.118	14,1%	24,6%	14,9%	34.813.485	32.467.775	43.133.818	7,8%	32,9%	23,9%
MAY	204.938.976	196.274.298	229.300.826	5,0%	16,8%	11,9%	36.252.717	36.930.632	44.393.651	2,9%	20,2%	22,5%
JUN	167.154.191	180.817.966	197.891.256	-13,7%	9,4%	18,4%	27.339.132	34.496.000	38.101.977	-14,2%	10,5%	39,4%
JUL	148.701.297	160.546.412	197.637.221	-0,1%	23,1%	32,9%	22.596.661	30.005.549	37.037.068	-2,8%	23,4%	63,9%
AUG	191.188.847	192.572.802	207.903.682	5,2%	8,0%	8,7%	31.334.937	38.053.155	39.659.285	7,1%	4,2%	26,6%
SEP	163.213.359	162.054.445	221.822.623	6,7%	36,9%	35,9%	25.435.492	29.067.949	44.083.823	11,2%	51,7%	73,3%
OCT	166.628.930	184.524.973					26.191.783	36.336.756				
NOV	158.777.797	175.829.203					26.494.701	35.960.846				
DEC	161.158.366	186.724.872					26.029.882	38.457.192				
<b>Total</b>	<b>2.045.753.180</b>	<b>2.079.020.134</b>	<b>1.818.190.511</b>		<b>18,7%</b>	<b>16,6%</b>	<b>352.222.017</b>	<b>402.489.916</b>	<b>362.114.451</b>		<b>24,1%</b>	<b>32,4%</b>

Source: SECEX / Prepared by: CICB



### 3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

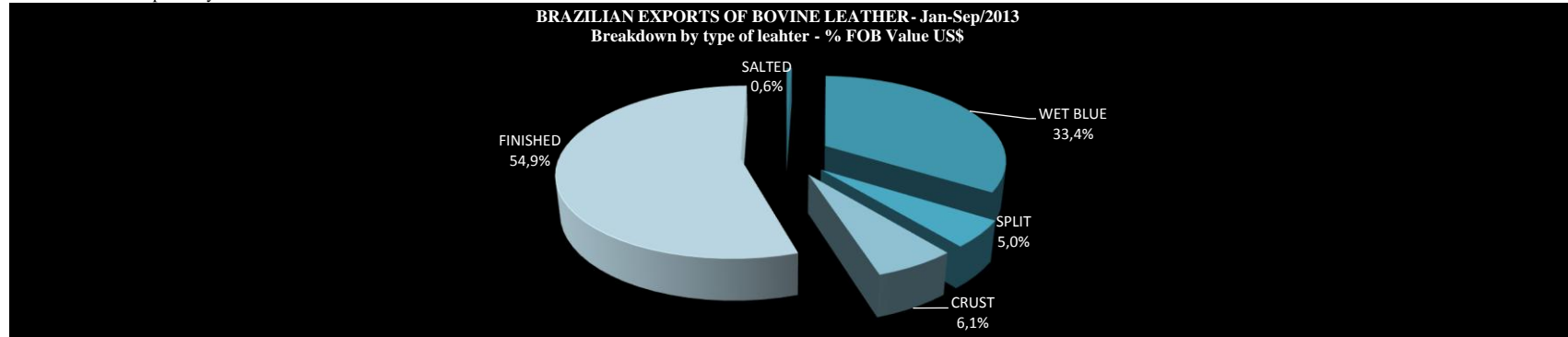
COUNTRIES	FOB VALUE (US\$)			VARIATION		WEIGHT (KG)			VARIATION	
	jan-sep/11	jan-sep/12	jan-sep/13	Bdown 13	2013/2012	jan-sep/11	jan-sep/12	jan-sep/13	Bdown 13	2013/2012
1 CHINA + HONG KONG	463.323.879	535.141.472	643.720.055	35,4%	20,3%	128.495.771	146.968.084	178.044.691	49,2%	21,1%
CHINA	290.649.246	357.920.825	444.669.663	24,5%	24,2%	103.894.854	117.276.906	146.777.556	40,5%	25,2%
2 ITALY	356.501.913	298.230.507	383.750.289	21,1%	28,7%	65.142.929	65.372.830	91.084.537	25,2%	39,3%
HONG KONG	172.674.633	177.220.643	199.050.392	10,9%	12,3%	24.600.917	29.691.178	31.267.135	8,6%	5,3%
3 UNITED STATES	168.030.192	194.890.909	185.579.635	10,2%	-4,8%	9.031.126	9.683.720	9.558.265	2,6%	-1,3%
4 HUNGARY	23.938.073	62.832.257	65.418.896	3,6%	4,1%	1.098.050	2.950.088	3.159.464	0,9%	6,4%
5 THAILAND	21.533.589	34.317.617	64.638.450	3,6%	88,4%	1.966.142	3.483.543	10.345.894	2,9%	197,0%
6 GERMANY	70.703.369	37.273.339	57.258.131	3,1%	53,6%	4.048.914	2.610.407	3.659.145	1,0%	40,2%
7 MEXICO	47.726.942	44.103.022	53.011.989	2,9%	20,2%	3.356.284	4.044.371	4.379.782	1,2%	8,3%
8 SOUTH KOREA	52.239.998	33.517.002	48.728.167	2,7%	45,4%	4.544.615	2.451.303	4.110.695	1,1%	67,7%
9 VIETNAM	47.163.873	29.968.826	36.588.316	2,0%	22,1%	13.539.407	10.781.851	9.912.271	2,7%	-8,1%
10 TAIWAN	28.247.321	34.595.134	34.863.743	1,9%	0,8%	12.241.067	18.371.430	15.870.253	4,4%	-13,6%
11 NETHERLANDS	25.948.036	18.831.416	24.230.351	1,3%	28,7%	2.439.031	1.937.064	1.959.195	0,5%	1,1%
12 INDONESIA	21.839.756	12.715.202	23.898.620	1,3%	88,0%	1.972.997	1.711.235	2.775.410	0,8%	62,2%
13 URUGUAY	15.424.903	18.052.639	19.806.534	1,1%	9,7%	1.886.037	1.432.829	2.381.685	0,7%	66,2%
14 PORTUGAL	17.734.792	11.226.581	18.963.539	1,0%	68,9%	3.486.951	2.346.622	4.383.875	1,2%	86,8%
15 NORWAY	20.848.954	16.737.350	16.273.046	0,9%	-2,8%	728.678	581.793	563.610	0,2%	-3,1%
16 SOUTH AFRICA	22.743.404	14.283.411	14.859.885	0,8%	4,0%	3.456.980	2.270.382	3.555.044	1,0%	56,6%
17 DOMINICAN REPUBLIC	8.780.832	8.263.397	12.737.132	0,7%	54,1%	1.565.233	1.741.579	2.676.677	0,7%	53,7%
18 SPAIN	13.191.528	8.423.713	12.284.731	0,7%	45,8%	1.954.239	1.803.433	2.387.088	0,7%	32,4%
19 INDIA	9.889.172	7.761.976	11.491.407	0,6%	48,0%	1.889.123	1.297.990	1.793.069	0,5%	38,1%
20 JAPAN	11.983.619	15.141.863	11.036.020	0,6%	-27,1%	1.358.668	2.632.717	1.927.704	0,5%	-26,8%
21 PARAGUAY	4.249.679	7.957.510	9.068.095	0,5%	14,0%	640.513	1.234.509	1.562.241	0,4%	26,5%
22 CANADA	9.826.596	7.984.596	8.061.824	0,4%	1,0%	517.208	370.706	355.918	0,1%	-4,0%
23 MALAYSIA	4.567.519	8.277.730	7.317.231	0,4%	-11,6%	254.703	386.744	314.998	0,1%	-18,6%
24 DENMARK	3.063.284	4.324.365	5.480.145	0,3%	26,7%	155.451	206.843	278.626	0,1%	34,7%
25 AUSTRALIA	3.924.551	5.287.077	5.120.399	0,3%	-3,2%	189.883	334.043	340.576	0,1%	1,7%
26 SLOVENIA	487.788	1.283.014	4.010.009	0,2%	212,5%	35.674	75.363	219.692	0,1%	191,5%
27 CHILE	2.985.653	4.155.968	3.987.219	0,2%	-4,1%	348.023	483.177	469.457	0,1%	-2,8%
28 UNITED KINGDOM	1.827.997	2.002.100	3.874.843	0,2%	93,5%	132.447	131.494	299.025	0,1%	127,4%
29 POLAND	10.471.993	6.199.999	3.578.694	0,2%	-42,3%	900.369	321.417	266.233	0,1%	-17,2%
30 FRANCE	4.629.682	5.062.627	2.644.620	0,1%	-47,8%	213.356	234.406	125.290	0,0%	-46,6%
31 LITHUANIA	1.941.172	2.402.759	2.555.793	0,1%	6,4%	84.754	102.190	96.447	0,0%	-5,6%
32 SINGAPORE	198.096	1.525.306	2.396.737	0,1%	57,1%	19.197	163.528	689.007	0,2%	321,3%
33 ESTONIA	2.583.414	1.931.713	2.008.893	0,1%	4,0%	130.752	92.252	101.960	0,0%	10,5%
34 TURKEY	4.909.787	1.015.601	1.902.832	0,1%	87,4%	1.611.896	196.449	635.806	0,2%	223,6%
35 TUNISIA	4.661.578	1.891.555	1.893.709	0,1%	0,1%	314.255	128.748	127.856	0,0%	-0,7%
36 COLOMBIA	627.189	943.480	1.804.854	0,1%	91,3%	47.091	379.365	489.538	0,1%	29,0%
37 RUSSIA	2.976.766	2.820.748	1.722.217	0,1%	-38,9%	180.778	130.324	79.896	0,0%	-38,7%
38 ARGENTINA	7.883.327	2.701.519	1.651.137	0,1%	-38,9%	1.022.324	427.961	89.751	0,0%	-79,0%
39 PHILIPPINES	414.840	491.800	1.263.255	0,1%	156,9%	22.404	16.703	71.576	0,0%	328,5%
40 MOLDOVA	0	1.231.607	1.078.971	0,1%	-12,4%	0	60.954	53.937	0,0%	-11,5%
41 SRI LANKA	618.845	1.116.349	991.939	0,1%	-11,1%	48.400	67.692	92.431	0,0%	36,3%
42 NICARAGUA	11.650.953	6.107.319	894.704	0,0%	-85,4%	205.690	183.465	33.383	0,0%	-81,8%
43 PERU	27.512	986.622	840.321	0,0%	-14,8%	16.964	45.696	36.802	0,0%	-19,5%
44 VENEZUELA	2.026.240	3.308.955	822.597	0,0%	-75,1%	111.609	232.240	83.822	0,0%	-63,9%
45 SWEDEN	863.519	675.758	806.517	0,0%	19,3%	37.929	31.821	35.094	0,0%	10,3%
46 ROMANIA	767.121	184.725	269.013	0,0%	45,6%	38.180	12.293	27.066	0,0%	120,2%
47 NORTH KOREA	660.893	174	260.873	0,0%	149827,0%	46.990	3	38.539	0,0%	1284533,3%
48 CZECH REPUBLIC	13.901.055	9.088.128	228.242	0,0%	-97,5%	775.187	517.341	32.639	0,0%	-93,7%
49 UNITED ARAB EMIRATES	59.710	51.644	226.338	0,0%	338,3%	1.626	2.029	10.367	0,0%	410,9%
50 FINLAND	268.322	188.447	222.675	0,0%	18,2%	27.426	18.320	20.235	0,0%	10,5%
51 GREECE	0	208.582	219.093	0,0%	5,0%	0	40.190	62.162	0,0%	54,7%
52 PAQUISTAN	155.795	261.018	195.240	0,0%	-25,2%	62.629	178.899	62.365	0,0%	-65,1%
53 BELARUS	77.825	109.016	184.132	0,0%	68,9%	3.584	4.877	8.399	0,0%	72,2%
54 CAMBODIA	478.312	139.235	156.226	0,0%	12,2%	22.903	5.055	7.065	0,0%	39,8%
55 ECUADOR	181.747	59.727	153.839	0,0%	157,6%	170.888	2.296	14.272	0,0%	521,6%
56 GUATEMALA	99.786	267.710	141.459	0,0%	-47,2%	4.076	8.940	11.420	0,0%	27,7%
57 KENYA	0	132.986	0	0,0%	-	0	0	39.514	0,0%	-
58 BELGIUM	2.615.933	563.026	124.484	0,0%	-77,9%	131.726	45.997	8.267	0,0%	-82,0%
59 LEBANON	11.252	92.122	104.503	0,0%	13,4%	3.215	21.402	93.050	0,0%	334,8%
60 ISRAEL	35.464	273.358	103.573	0,0%	-62,1%	1.675	42.095	47.081	0,0%	11,8%
61 BOSNIA AND HERZEGOVINA	0	0	91.170	0,0%	-	0	0	8.294	0,0%	-
62 UKRAINE	1.272.366	718.080	66.043	0,0%	-90,8%	71.085	38.368	3.081	0,0%	-92,0%
63 AUSTRIA	102.976	287.148	65.891	0,0%	-77,1%	5.473	13.731	2.752	0,0%	-80,0%
64 SENEGAL	110.650	42.705	57.535	0,0%	34,7%	277.780	94.130	48.062	0,0%	-48,9%
65 CONGO	0	0	49.451	0,0%	-	0	0	18.527	0,0%	-
66 SLOVAKIA	75.405	127.807	47.064	0,0%	-63,2%	5.843	7.615	2.059	0,0%	-73,0%
67 MARSHALL ISLANDS	0	38.034	46.945	0,0%	23,4%	0	41.620	45.420	0,0%	9,1%
68 MACAU	0	144.154	36.831	0,0%	-74,5%	0	4.116	2.005	0,0%	-51,3%
69 BOLIVIA	3.011	220.386	34.999	0,0%	-84,1%	20	33.935	5.225	0,0%	-84,6%
70 SEYCHELLES	0	0	23.608	0,0%	-	0	0	20.048	0,0%	-
71 ANGOLA	0	6.961	13.362	0,0%	92,0%	0	59	699	0,0%	1084,7%
72 JAMAICA	13.897	0	7.224	0,0%	-	987	0	377	0,0%	-
73 SWITZERLAND	5.755	15.407	6.222	0,0%	-59,6%	269	1.220	249	0,0%	-79,6%
74 NIGERIA	82.843	0	5.000	0,0%	-	10.298	0	17.496	0,0%	-
75 BANGLADESH	435.265	111	0	0,0%	-100,0%	169.340	83	0	0,0%	-100,0%
76 MIANMAR	32.562	0	0	0,0%	-	2.245	0	0	0,0%	-
77 COSTA RICA	1.321.895	0	0	0,0%	-	65.870	0	0	0,0%	-
78 EGYPT	481.298	69.689	0	0,0%	-100,0%	111.482	21.280	0	0,0%	-100,0%
79 GRENADA	0	3.031	0	0,0%	-100,0%	0	220	0	0,0%	-100,0%
80 IRAN	100.766	0	0	0,0%	-	13.547	0	0	0,0%	-
81 NEW ZEALAND	16.835	3.820	0	0,0%	-100,0%	675	109	0	0,0%	-100,0%
82 VANUATU	919	0	0	0,0%	-	19	0	0	0,0%	-
83 OMAN	0	70.104	0	0,0%	-100,0%	0	18.287	0	0,0%	-100,0%
84 PANAMA	25.421	0	0	0,0%	-	1.005	0	0	0,0%	-
85 EL SALVADOR	49.516	42.429	0	0,0%	-100,0%	3.709	1.338	0	0,0%	-100,0%
86 SERBIA	0	32.595	0	0,0%	-100,0%	0	1.322	0	0,0%	-100,0%
87 SURINAME	0	406.536	0	0,0%	-100,0%	0	20.072	0	0,0%	-100,0%
88 BRITISH VIRGIN ISLANDS	281.327	231.267	0	0,0%	-100,0%	31.987	25.619	0	0,0%	-100,0%
<b>Total</b>	<b>1.559.188.087</b>	<b>1.531.941.086</b>	<b>1.818.190.511</b>	<b>18,7%</b>		<b>273.505.651</b>	<b>291.735.122</b>	<b>362.114.451</b>		<b>24,1%</b>

Source: SECEX / Prepared by: CICB

### 4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			VARIATION		NO. OF BOVINE LEATHER			VARIATION	
	jan-sep/2011	jan-sep/2012	jan-sep/2013	2013/2012	2013/2011	jan-sep/2011	jan-sep/2012	jan-sep/2013	2013/2012	2013/2011
SALTED	734.485	2.089.973	10.107.676	383,6%	1276,2%	23.156	51.353	284.680	454,4%	1129,4%
WET BLUE	343.121.224	411.014.373	602.335.028	46,5%	75,5%	7.224.110	9.376.570	13.364.404	42,5%	85,0%
SPLIT	76.843.926	70.786.568	91.076.899	28,7%	18,5%	-	-	-	-	-
CRUST	248.191.874	120.056.103	109.794.891	-8,5%	-55,8%	4.663.294	2.141.768	1.939.858	-9,4%	-58,4%
FINISHED	876.096.548	916.629.683	991.220.961	8,1%	13,1%	8.724.908	9.480.802	10.239.140	8,0%	17,4%
<b>Total</b>	<b>1.544.988.057</b>	<b>1.520.576.700</b>	<b>1.804.535.455</b>	<b>18,7%</b>	<b>16,8%</b>	<b>20.635.468</b>	<b>21.050.493</b>	<b>25.828.082</b>	<b>22,7%</b>	<b>25,2%</b>

Source: SECEX / Prepared by: CICB



## 5 - BREAKDOWN BY STATE OF EXPORTS OF HIDES AND SKINS

	FOB VALUE (US\$)			BREAKDOWN	VARIATION	
	jan-sep/2011	jan-sep/2012	jan-sep/2013		2013	2013/2012
1 SAO PAULO	343.132.269	349.177.580	371.652.108	20,4%	6,4%	8,3%
2 RIO GRANDE DO SUL	382.548.777	280.591.738	358.868.624	19,7%	27,9%	-6,2%
3 GOIAS	133.576.686	182.357.672	226.809.198	12,5%	24,4%	69,8%
4 PARANA	176.895.529	170.528.374	215.765.258	11,9%	26,5%	22,0%
5 CEARA	131.556.428	153.152.005	145.297.106	8,0%	-5,1%	10,4%
6 MATO GROSSO DO SUL	63.551.464	76.839.950	112.282.575	6,2%	46,1%	76,7%
7 BAHIA	97.903.717	99.717.697	95.332.479	5,2%	-4,4%	-2,6%
8 MINAS GERAIS	76.375.564	82.316.580	92.912.353	5,1%	12,9%	21,7%
9 PARA	27.452.250	31.904.416	70.062.636	3,9%	119,6%	155,2%
10 SANTA CATARINA	36.740.339	50.884.884	61.769.653	3,4%	21,4%	68,1%
11 MATO GROSSO	65.715.394	44.908.676	49.943.177	2,7%	11,2%	-24,0%
12 TOCANTINS	0	0	9.241.020	0,5%	-	-
13 RIO DE JANEIRO	1.869.667	557.351	2.055.300	0,1%	268,8%	9,9%
14 PERNAMBUCO	3.044.522	1.960.719	1.917.126	0,1%	-2,2%	-37,0%
15 PIAUI	1.997.112	3.714.984	1.677.840	0,1%	-54,8%	-16,0%
16 MARANHAO	11.113.680	2.547.363	1.626.381	0,1%	-36,2%	-85,4%
17 RORAIMA	3.963.353	193.279	611.046	0,0%	216,1%	-84,6%
18 SERGIPE	472.909	0	145.830	0,0%	-	-69,2%
19 RONDONIA	0	6.963	117.008	0,0%	1580,4%	-
20 ESPIRITO SANTO	21.025	19.853	59.861	0,0%	201,5%	184,7%
21 DISTRITO FEDERAL	0	22.434	32.770	0,0%	46,1%	-
22 ALAGOAS	0	0	6.976	0,0%	-	-
23 *NATIONALIZED MERCHANDISE	1.214.627	289.212	4.186	0,0%	-98,6%	-99,7%
24 AMAPA	0	237.860	0	0,0%	-100,0%	-
25 BOARD COMSUMPTION	42.775	11.496	0	0,0%	-100,0%	-100,0%
<b>Total</b>	<b>1.559.188.087</b>	<b>1.531.941.086</b>	<b>1.818.190.511</b>	<b>100,0%</b>	<b>18,7%</b>	<b>16,6%</b>

Source: SECEX / Prepared by: CICB

\*Imported merchandise which was reexported

