



BRAZILIAN EXPORTS OF HIDES AND SKINS

MARCH / 2015

Brazilian leather



SUMMARY

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1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

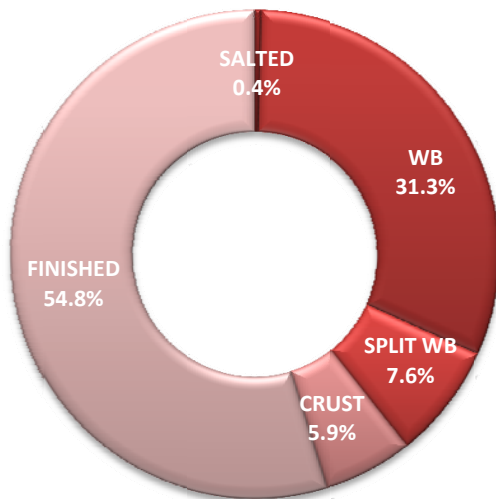
MARCH 2015

Exports of Hides and Skins presented by SECEX (Foreign Trade Secretariat) for the month of March 2015 recorded the amount of US\$ 255.658 million, an increase of 1.2% over the same month last year, when exports totaled US\$ 252.556 million. In relation to February there was a significant increase of 30.9%, when the total was US\$ 195.358.

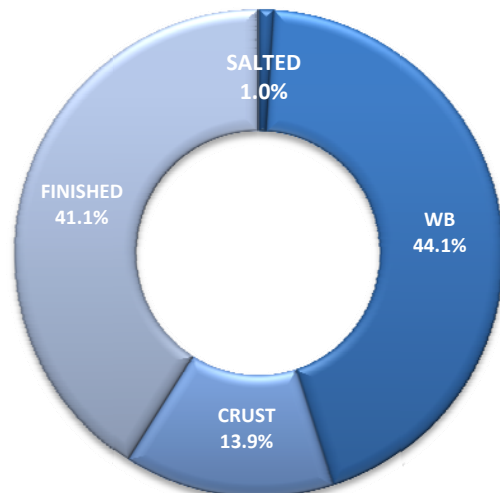
As for the amount of hides, considering only the cattle hides, in March were shipped 3.244 million pieces, an increase of 29.4% compared to February, when total was 2.506.

Below is the profile of exports of March 2015:

FOB VALUE US\$

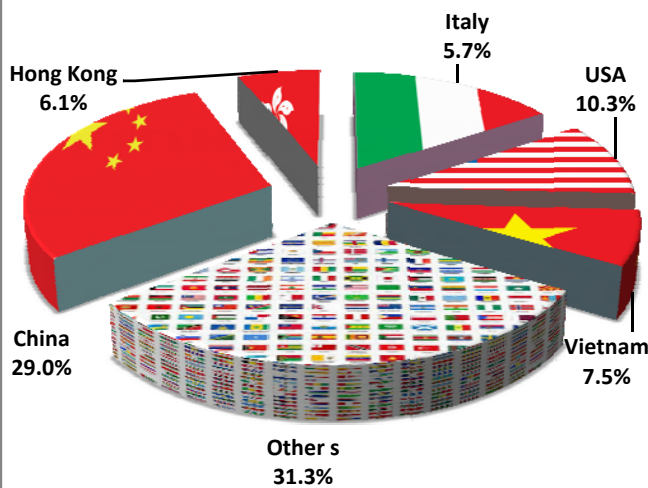


NO. OF HIDES

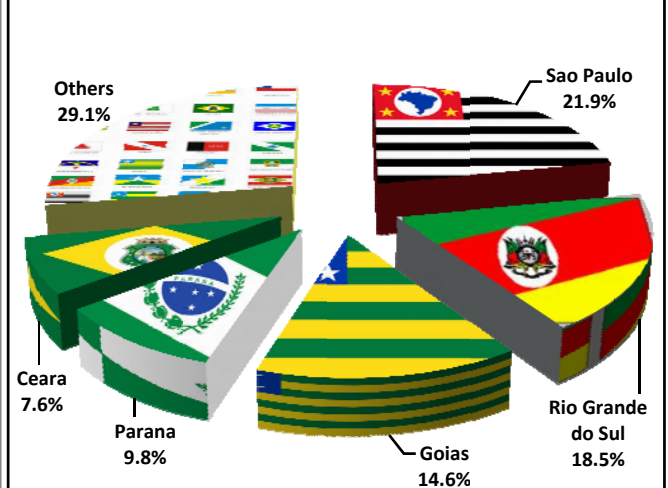


Below destinations and origins of 1T 2015:

Destinations - Countries - % FOB Value US\$



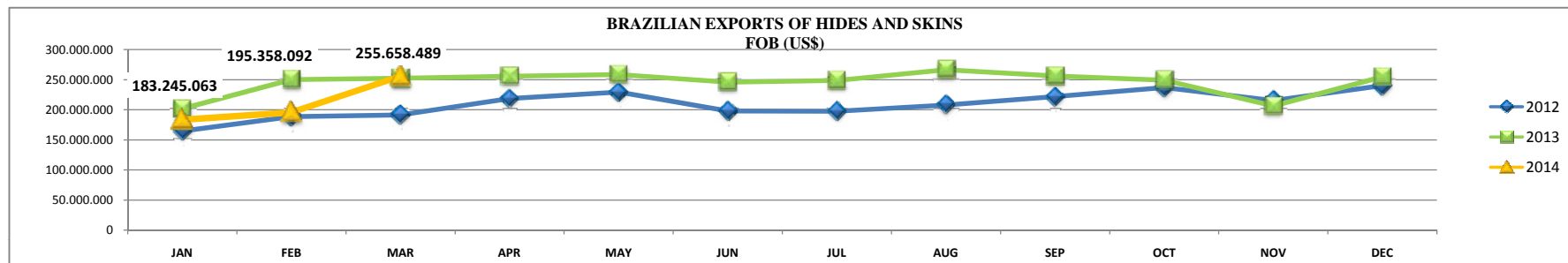
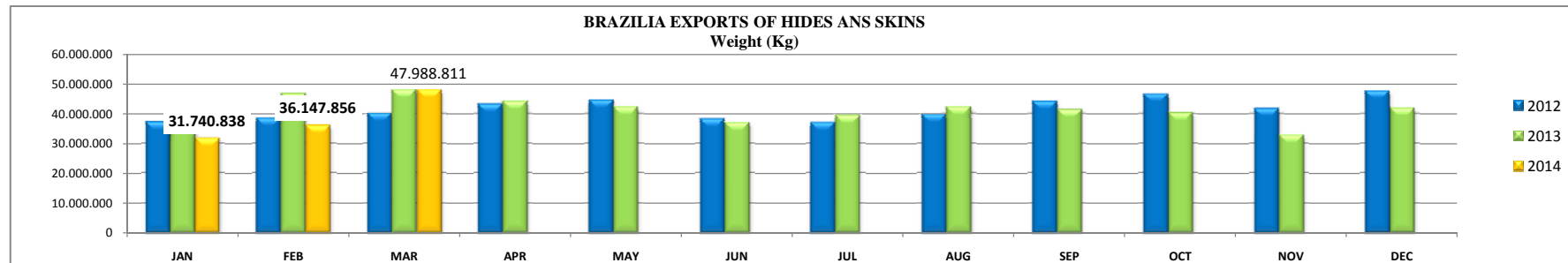
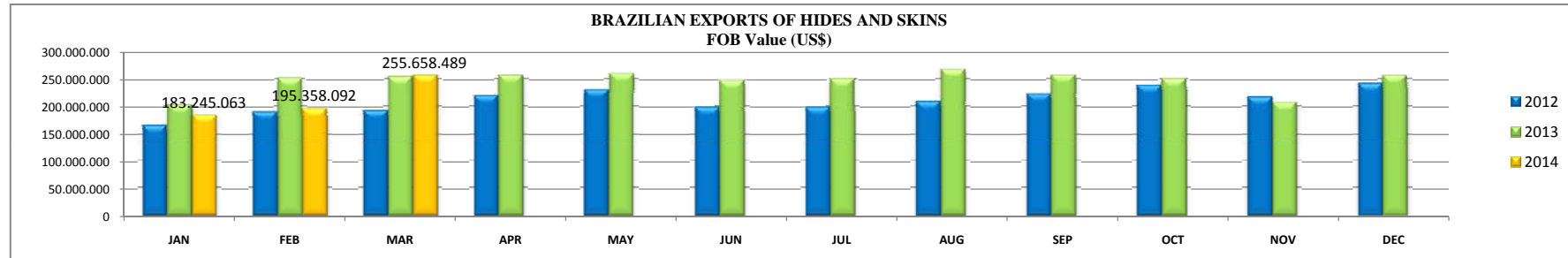
Origins - States - % FOB Value US\$



2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

| MONTH | FOB VALUE (US\$) | | | Δ (%) | | | WEIGHT (KG) | | | Δ (%) | | |
|--------------|----------------------|----------------------|--------------------|--------|---------------|--------------|--------------------|--------------------|--------------------|--------|---------------|-------------|
| | 2012 | 2013 | 2014 | MONTH | 2015/2014 | 2015/2013 | 2012 | 2013 | 2014 | MONTH | 2015/2014 | 2015/2013 |
| JAN | 164.851.775 | 201.955.062 | 183.245.063 | -28,2% | -9,3% | 11,2% | 37.241.066 | 40.963.263 | 31.740.838 | -24,3% | -22,5% | -14,8% |
| FEB | 188.854.582 | 250.080.891 | 195.358.092 | 6,6% | -21,9% | 3,4% | 38.443.820 | 46.753.963 | 36.147.856 | 13,9% | -22,7% | -6,0% |
| MAR | 191.490.428 | 252.555.510 | 255.658.489 | 30,9% | 1,2% | 33,5% | 40.019.943 | 48.038.901 | 47.988.811 | 32,8% | -0,1% | 19,9% |
| APR | 218.438.118 | 255.794.019 | | | | | 43.133.818 | 44.099.664 | | | | |
| MAY | 229.300.826 | 258.811.356 | | | | | 44.393.651 | 42.308.762 | | | | |
| JUN | 197.891.256 | 245.982.679 | | | | | 38.101.977 | 37.050.272 | | | | |
| JUL | 197.637.221 | 249.027.142 | | | | | 37.037.068 | 39.417.436 | | | | |
| AUG | 207.903.682 | 266.641.017 | | | | | 39.659.285 | 42.358.373 | | | | |
| SEP | 221.822.623 | 256.220.346 | | | | | 44.083.823 | 41.424.238 | | | | |
| OCT | 236.907.943 | 249.256.035 | | | | | 46.526.594 | 40.330.635 | | | | |
| NOV | 215.370.206 | 206.548.104 | | | | | 41.667.059 | 32.868.210 | | | | |
| DEC | 240.090.313 | 255.067.942 | | | | | 47.528.012 | 41.957.261 | | | | |
| Total | 2.510.558.973 | 2.947.940.103 | 634.261.644 | | -10,0% | 16,3% | 497.836.116 | 497.570.978 | 115.877.505 | | -14,6% | 0,1% |

Source: SECEX / Prepared by: CICB



3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

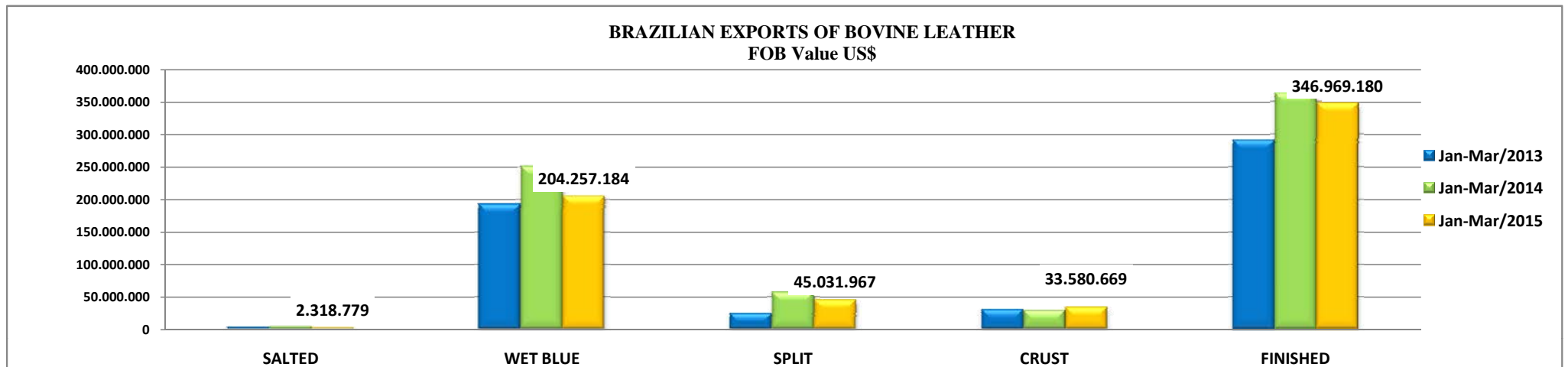
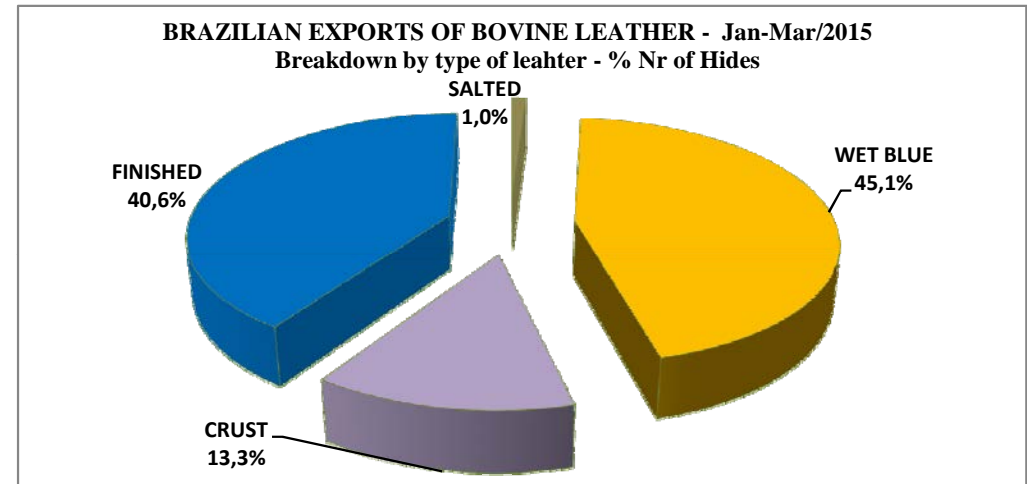
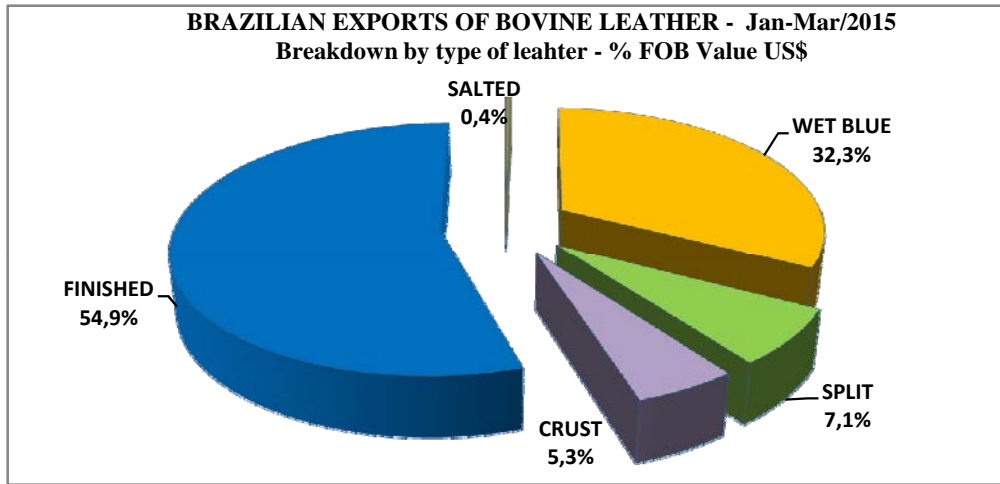
| COUNTRIES | FOB VALUE (US\$) | | | Δ | | WEIGHT (KG) | | | Δ | |
|---------------------------|--------------------|--------------------|--------------------|----------|---------------|--------------------|--------------------|--------------------|----------|---------------|
| | Jan-Mar/2013 | Jan-Mar/2014 | Jan-Mar/2015 | Bdown 14 | 2015/2014 | Jan-Mar/2013 | Jan-Mar/2014 | Jan-Mar/2015 | Bdown 14 | 2015/2014 |
| 1 China + Hong Kong | 196.796.923 | 277.865.108 | 222.779.922 | 35,1% | -19,8% | 58.553.991 | 68.740.073 | 50.337.403 | 43,4% | -26,8% |
| China | 133.360.993 | 203.034.235 | 184.040.840 | 29,0% | -9,4% | 47.290.981 | 57.827.597 | 45.745.788 | 39,5% | -20,9% |
| 2 Italy | 126.421.440 | 127.536.672 | 99.751.036 | 15,7% | -21,8% | 31.188.758 | 28.560.164 | 21.911.021 | 18,9% | -23,3% |
| 3 United States | 57.996.780 | 64.069.137 | 65.315.915 | 10,3% | 1,9% | 3.196.860 | 3.087.719 | 2.576.764 | 2,2% | -16,5% |
| 4 Vietnam | 11.316.104 | 19.490.787 | 47.619.333 | 7,5% | 144,3% | 2.945.692 | 6.778.571 | 20.197.492 | 17,4% | 198,0% |
| Hong Kong | 63.435.930 | 74.830.873 | 38.739.082 | 6,1% | -48,2% | 11.263.010 | 10.912.476 | 4.591.615 | 4,0% | -57,9% |
| 5 Hungary | 19.081.983 | 23.108.449 | 30.011.085 | 4,7% | 29,9% | 917.996 | 1.061.942 | 1.241.694 | 1,1% | 16,9% |
| 6 Mexico | 11.644.885 | 15.950.408 | 26.715.303 | 4,2% | 67,5% | 986.145 | 1.039.237 | 1.223.956 | 1,1% | 17,8% |
| 7 Germany | 18.264.867 | 23.892.122 | 23.112.897 | 3,6% | -3,3% | 1.221.229 | 1.391.766 | 1.103.802 | 1,0% | -20,7% |
| 8 Thailand | 15.712.128 | 20.005.211 | 22.881.443 | 3,6% | 14,4% | 2.755.195 | 4.258.908 | 2.287.796 | 2,0% | -46,3% |
| 9 Taiwan | 10.348.180 | 18.638.443 | 14.879.388 | 2,3% | -20,2% | 4.567.104 | 7.600.905 | 6.203.752 | 5,4% | -18,4% |
| 10 South Korea | 13.472.445 | 21.939.535 | 11.376.089 | 1,8% | -48,1% | 1.139.610 | 1.870.181 | 1.149.637 | 1,0% | -38,5% |
| 11 Japan | 2.045.683 | 9.882.883 | 9.062.041 | 1,4% | -8,3% | 369.299 | 1.392.742 | 1.500.869 | 1,3% | 7,8% |
| 12 Indonesia | 5.760.625 | 4.729.413 | 6.989.042 | 1,1% | 47,8% | 824.035 | 337.973 | 380.757 | 0,3% | 12,7% |
| 13 Uruguay | 2.531.446 | 10.490.849 | 5.977.937 | 0,9% | -43,0% | 304.666 | 1.439.439 | 288.665 | 0,2% | -79,9% |
| 14 Norway | 6.880.577 | 5.819.297 | 5.344.681 | 0,8% | -8,2% | 242.541 | 183.292 | 184.485 | 0,2% | 0,7% |
| 15 Dominican Republic | 2.939.538 | 5.534.745 | 5.125.242 | 0,8% | -7,4% | 613.549 | 1.008.195 | 868.204 | 0,7% | -13,9% |
| 16 India | 3.620.982 | 3.902.843 | 4.849.679 | 0,8% | 24,3% | 592.755 | 556.875 | 1.034.833 | 0,9% | 85,8% |
| 17 Portugal | 5.292.098 | 6.763.664 | 4.543.850 | 0,7% | -32,8% | 1.275.441 | 1.526.499 | 845.378 | 0,7% | -44,6% |
| 18 Malaysia | 2.175.629 | 3.630.684 | 3.633.749 | 0,6% | 0,1% | 94.307 | 158.524 | 144.800 | 0,1% | -8,7% |
| 19 Netherlands | 7.441.472 | 6.832.436 | 3.158.563 | 0,5% | -53,8% | 538.122 | 469.833 | 279.200 | 0,2% | -40,6% |
| 20 Canada | 2.620.755 | 2.217.911 | 2.774.950 | 0,4% | 25,1% | 118.181 | 98.430 | 99.757 | 0,1% | 1,3% |
| 21 Australia | 1.347.094 | 1.583.077 | 2.676.655 | 0,4% | 69,1% | 90.399 | 111.799 | 158.824 | 0,1% | 42,1% |
| 22 Spain | 3.786.219 | 3.037.228 | 2.673.101 | 0,4% | -12,0% | 831.684 | 956.951 | 478.239 | 0,4% | -50,0% |
| 23 South Africa | 2.421.211 | 7.010.549 | 2.466.398 | 0,4% | -64,8% | 742.740 | 992.606 | 184.160 | 0,2% | -81,4% |
| 24 Paraguay | 2.793.322 | 2.572.029 | 2.178.361 | 0,3% | -15,3% | 537.800 | 640.927 | 347.958 | 0,3% | -45,7% |
| 25 United Kingdom | 783.515 | 2.965.765 | 1.366.658 | 0,2% | -53,9% | 49.354 | 198.004 | 79.750 | 0,1% | -59,7% |
| 26 France | 803.005 | 1.863.112 | 966.512 | 0,2% | -48,1% | 37.658 | 88.517 | 48.904 | 0,0% | -44,8% |
| 27 Slovenia | 196.805 | 1.472.869 | 627.275 | 0,1% | -57,4% | 12.223 | 78.373 | 44.356 | 0,0% | -43,4% |
| 28 Lithuania | 469.398 | 442.751 | 622.544 | 0,1% | 40,6% | 18.335 | 16.189 | 29.196 | 0,0% | 80,3% |
| 29 Nicaragua | 186.600 | 267.210 | 602.481 | 0,1% | 125,5% | 9.039 | 9.126 | 23.740 | 0,0% | 160,1% |
| 30 Chile | 1.012.585 | 557.298 | 591.106 | 0,1% | 6,1% | 143.203 | 40.256 | 42.359 | 0,0% | 5,2% |
| 31 Sri Lanka | 202.671 | 335.260 | 441.645 | 0,1% | 31,7% | 26.475 | 17.167 | 19.441 | 0,0% | 13,2% |
| 32 Peru | 170.320 | 292.042 | 412.650 | 0,1% | 41,3% | 5.788 | 10.238 | 14.368 | 0,0% | 40,3% |
| 33 Colombia | 487.582 | 785.735 | 368.881 | 0,1% | -53,1% | 111.094 | 220.776 | 57.895 | 0,0% | -73,8% |
| 34 Argentina | 642.037 | 868.336 | 330.257 | 0,1% | -62,0% | 40.317 | 108.013 | 16.844 | 0,0% | -84,4% |
| 35 Poland | 1.619.596 | 2.330.647 | 317.429 | 0,1% | -86,4% | 108.902 | 125.075 | 17.713 | 0,0% | -85,8% |
| 36 Croatia | 0 | 0 | 313.582 | 0,0% | - | 0 | 0 | 20.367 | 0,0% | - |
| 37 Czech Republic | 63.216 | 0 | 231.767 | 0,0% | - | 20.050 | 0 | 13.040 | 0,0% | - |
| 38 Philippines | 530.318 | 50.261 | 217.189 | 0,0% | 332,1% | 32.929 | 419 | 12.867 | 0,0% | 2970,9% |
| 39 Denmark | 2.040.619 | 646.065 | 196.650 | 0,0% | -69,6% | 106.836 | 30.424 | 9.094 | 0,0% | -70,1% |
| 40 Venezuela | 220.893 | 15.246 | 163.737 | 0,0% | 974,0% | 10.144 | 415 | 5.558 | 0,0% | 1239,3% |
| 41 Greece | 2 | 0 | 153.261 | 0,0% | - | 0 | 0 | 39.385 | 0,0% | - |
| 42 Turkey | 499.206 | 425.393 | 94.248 | 0,0% | -77,8% | 123.867 | 120.140 | 37.865 | 0,0% | -68,5% |
| 43 Paquistan | 0 | 0 | 88.291 | 0,0% | - | 0 | 0 | 33.861 | 0,0% | - |
| 44 Ecuador | 55.446 | 59.689 | 84.986 | 0,0% | 42,4% | 1.896 | 1.776 | 2.926 | 0,0% | 64,8% |
| 45 Finland | 101.188 | 96.129 | 50.453 | 0,0% | -47,5% | 8.622 | 8.069 | 3.832 | 0,0% | -52,5% |
| 46 Israel | 15.443 | 94.956 | 47.329 | 0,0% | -50,2% | 1.268 | 41.482 | 69.670 | 0,1% | 68,0% |
| 47 Bangladesh | 0 | 143.393 | 33.100 | 0,0% | -76,9% | 0 | 72.263 | 203.078 | 0,2% | 181,0% |
| 48 Sweden | 229.307 | 227.794 | 18.125 | 0,0% | -92,0% | 9.752 | 8.380 | 702 | 0,0% | -91,6% |
| 49 Austria | 9.560 | 7.671 | 13.636 | 0,0% | 77,8% | 328 | 373 | 667 | 0,0% | 78,8% |
| 50 El Salvador | 0 | 0 | 5.942 | 0,0% | - | 0 | 0 | 350 | 0,0% | - |
| 51 Switzerland | 368 | 5.196 | 3.154 | 0,0% | -39,3% | 15 | 132 | 96 | 0,0% | -27,3% |
| 52 Romania | 0 | 0 | 2.096 | 0,0% | - | 0 | 0 | 135 | 0,0% | - |
| 53 Angola | 13.362 | 0 | 0 | 0,0% | - | 699 | 0 | 0 | 0,0% | - |
| 54 Belarus | 0 | 61.649 | 0 | 0,0% | -100,0% | 0 | 2.406 | 0 | 0,0% | -100,0% |
| 55 Belgium | 12.070 | 57.372 | 0 | 0,0% | -100,0% | 634 | 3.455 | 0 | 0,0% | -100,0% |
| 56 Bolivia | 9.609 | 0 | 0 | 0,0% | - | 1.724 | 0 | 0 | 0,0% | - |
| 57 Bosnia and Herzegovina | 0 | 338.589 | 0 | 0,0% | -100,0% | 0 | 34.186 | 0 | 0,0% | -100,0% |
| 58 Cambodia | 36.198 | 200.054 | 0 | 0,0% | -100,0% | 2.104 | 9.814 | 0 | 0,0% | -100,0% |
| 59 United Arab Emirates | 36.703 | 189.976 | 0 | 0,0% | -100,0% | 1.399 | 8.941 | 0 | 0,0% | -100,0% |
| 60 Slovakia | 47.064 | 0 | 0 | 0,0% | - | 2.059 | 0 | 0 | 0,0% | - |
| 61 Estonia | 732.806 | 1.631.880 | 0 | 0,0% | -100,0% | 35.998 | 82.744 | 0 | 0,0% | -100,0% |
| 62 Guatemala | 47.493 | 8.030 | 0 | 0,0% | -100,0% | 4.096 | 329 | 0 | 0,0% | -100,0% |
| 63 Lebanon | 19.040 | 0 | 0 | 0,0% | - | 19.000 | 0 | 0 | 0,0% | - |
| 64 Makaw | 0 | 131.421 | 0 | 0,0% | -100,0% | 0 | 42.045 | 0 | 0,0% | -100,0% |
| 65 Marshall Islands | 22.918 | 0 | 0 | 0,0% | - | 22.350 | 0 | 0 | 0,0% | - |
| 66 Moldova | 0 | 808.290 | 0 | 0,0% | -100,0% | 0 | 40.648 | 0 | 0,0% | -100,0% |
| 67 Namibia | 0 | 36.960 | 0 | 0,0% | -100,0% | 0 | 23.051 | 0 | 0,0% | -100,0% |
| 68 Nigeria | 5.000 | 0 | 0 | 0,0% | - | 17.496 | 0 | 0 | 0,0% | - |
| 69 Russia | 179.884 | 651.348 | 0 | 0,0% | -100,0% | 7.728 | 32.260 | 0 | 0,0% | -100,0% |
| 70 Singapore | 4.843 | 0 | 0 | 0,0% | - | 164 | 0 | 0 | 0,0% | - |
| 71 Tunisia | 911.686 | 13.186 | 0 | 0,0% | -100,0% | 60.103 | 970 | 0 | 0,0% | -100,0% |
| 72 Ukraine | 66.043 | 6.410 | 0 | 0,0% | -100,0% | 3.081 | 16.120 | 0 | 0,0% | -100,0% |
| Total | 545.196.785 | 704.591.463 | 634.261.644 | | -10,0% | 115.704.829 | 135.756.127 | 115.877.505 | | -14,6% |

Source: SECEX / Prepared by: CICB

4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

| TYPE OF LEATHER | FOB VALUE (US\$) | | | Δ | | NO. OF HIDES | | | Δ | |
|-----------------|--------------------|--------------------|--------------------|--------------|--------------|------------------|------------------|------------------|---------------|--------------|
| | Jan-Mar/2013 | Jan-Mar/2014 | Jan-Mar/2015 | 2015/2014 | 2015/2013 | Jan-Mar/2013 | Jan-Mar/2014 | Jan-Mar/2015 | 2015/2014 | 2015/2013 |
| SALTED | 3.169.056 | 3.991.663 | 2.318.779 | -41,9% | -26,8% | 82.797 | 89.098 | 82.029 | -7,9% | -0,9% |
| WET BLUE | 192.438.758 | 249.944.423 | 204.257.184 | -18,3% | 6,1% | 4.598.539 | 4.724.882 | 3.595.219 | -23,9% | -21,8% |
| SPLIT | 24.508.215 | 56.617.525 | 45.031.967 | -20,5% | 83,7% | - | - | - | - | - |
| CRUST | 30.283.393 | 28.702.673 | 33.580.669 | 17,0% | 10,9% | 491.131 | 686.662 | 1.064.156 | 55,0% | 116,7% |
| FINISHED | 290.556.467 | 362.035.307 | 346.969.180 | -4,2% | 19,4% | 3.053.057 | 3.575.650 | 3.235.988 | -9,5% | 6,0% |
| Total | 540.955.889 | 701.291.591 | 632.157.779 | -9,9% | 16,9% | 8.225.524 | 9.076.292 | 7.977.392 | -12,1% | -3,0% |

Source: SECEX / Prepared by: CICB



5 - BREAKDOWN BY STATE OF EXPORTS OF HIDES AND SKINS

| | FOB VALUE (US\$) | | | Breakdown 2015 | Δ | | |
|--------------|---------------------------|--------------------|--------------------|--------------------|---------------|---------------|--------------|
| | Jan-Mar/2013 | Jan-Mar/2014 | Jan-Mar/2015 | | 2015/2014 | 2015/2013 | |
| 1 | São Paulo | 119.424.078 | 140.178.280 | 139.178.476 | 21,9% | -0,7% | 16,5% |
| 2 | Rio Grande do Sul | 105.667.613 | 127.935.997 | 117.454.012 | 18,5% | -8,2% | 11,2% |
| 3 | Goiás | 59.461.324 | 94.419.901 | 92.683.098 | 14,6% | -1,8% | 55,9% |
| 4 | Paraná | 62.237.082 | 85.243.071 | 62.027.387 | 9,8% | -27,2% | -0,3% |
| 5 | Ceará | 41.374.766 | 51.993.109 | 47.972.332 | 7,6% | -7,7% | 15,9% |
| 6 | Mato Grosso do Sul | 35.839.109 | 48.211.867 | 38.666.083 | 6,1% | -19,8% | 7,9% |
| 7 | Bahia | 31.035.868 | 38.868.468 | 37.446.227 | 5,9% | -3,7% | 20,7% |
| 8 | Minas Gerais | 31.519.902 | 33.682.817 | 27.571.866 | 4,3% | -18,1% | -12,5% |
| 9 | Mato Grosso | 15.476.787 | 27.043.367 | 24.720.330 | 3,9% | -8,6% | 59,7% |
| 10 | Pará | 22.621.157 | 26.901.800 | 20.454.950 | 3,2% | -24,0% | -9,6% |
| 11 | Santa Catarina | 18.481.139 | 19.998.807 | 18.012.566 | 2,8% | -9,9% | -2,5% |
| 12 | Tocantins | 0 | 6.323.349 | 4.690.193 | 0,7% | -25,8% | - |
| 13 | Pernambuco | 478.454 | 902.661 | 1.114.285 | 0,2% | 23,4% | 132,9% |
| 14 | Rio de Janeiro | 552.232 | 120.548 | 1.042.232 | 0,2% | 764,6% | 88,7% |
| 15 | Maranhão | 0 | 1.215.932 | 692.239 | 0,1% | -43,1% | - |
| 16 | Espírito Santo | 4.319 | 390.963 | 423.153 | 0,1% | 8,2% | 9697,5% |
| 17 | Piauí | 666.696 | 390.946 | 71.983 | 0,0% | -81,6% | -89,2% |
| 18 | Amapá | 0 | 0 | 38.541 | 0,0% | - | - |
| 19 | Nationalized merchandise* | 0 | 0 | 1.691 | 0,0% | - | - |
| 20 | Rondônia | 0 | 191.854 | 0 | 0,0% | -100,0% | - |
| 21 | Roraima | 356.259 | 0 | 0 | 0,0% | - | -100,0% |
| 22 | Sergipe | 0 | 577.726 | 0 | 0,0% | -100,0% | - |
| Total | | 545.196.785 | 704.591.463 | 634.261.644 | 100,0% | -10,0% | 16,3% |

Source: SECEX / Prepared by: CICB

*Reexport of imported merchandise

