



BRAZILIAN EXPORTS OF HIDES AND SKINS

MARCH / 2016



SUMMARY

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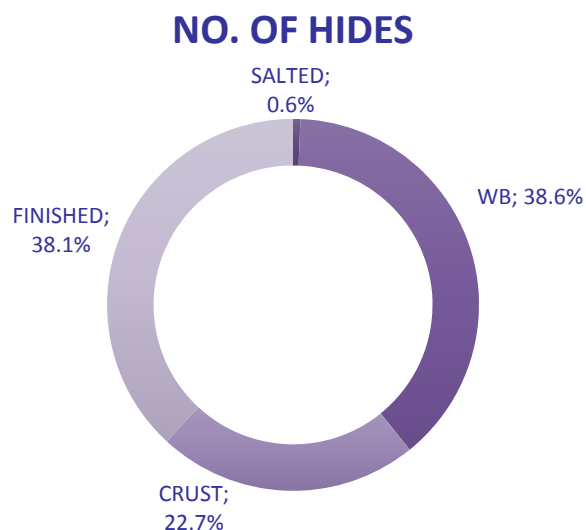
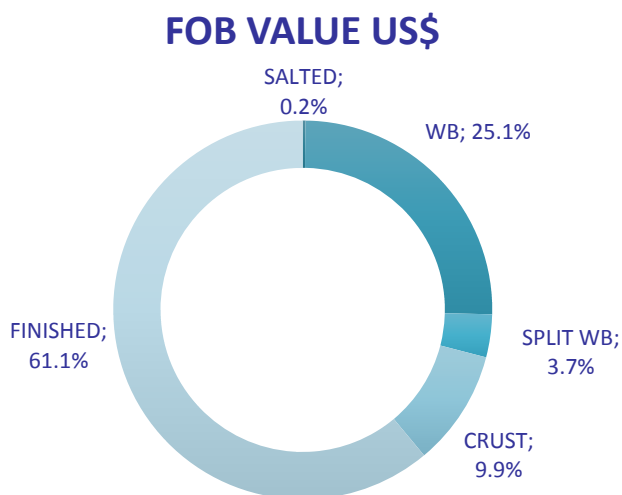
1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

MARCH 2016

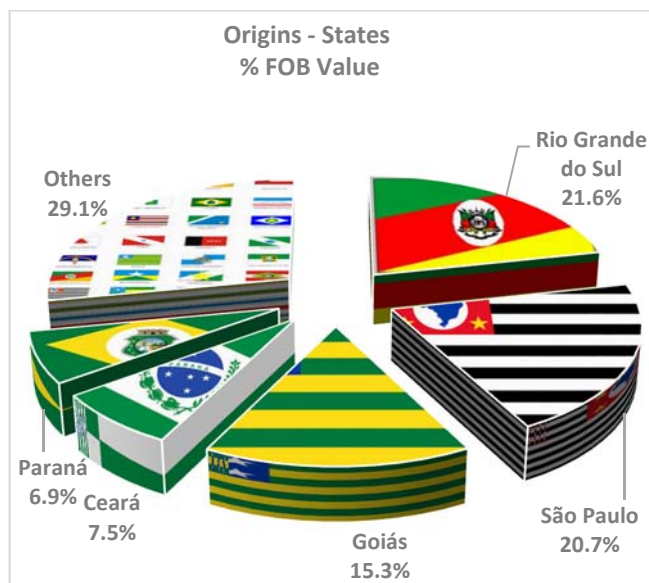
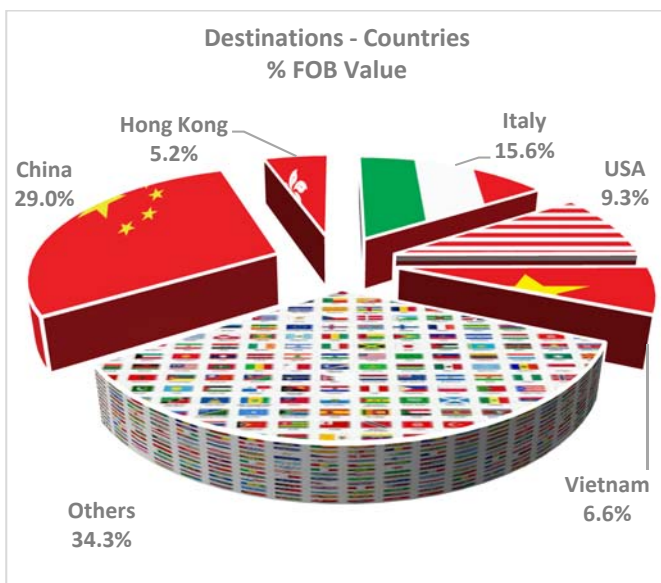
The Hides and Skins Exports submitted by SECEX (Foreign Trade Secretariat), for the month of March 2016, recorded the amount of US\$ 185.9 million, which means a drop of 27.3% compared to the same month last year, when exports totaled US\$ 255.7 million. Regarding February, it was also down by 5.2%, when the total exports was US\$ 196.2 million.

Considering the amount of cattle hides, in March were shipped 3.216 million units, down 0.9% over March last year, when total was 3.244.

The following is the profile of exports of March 2016:



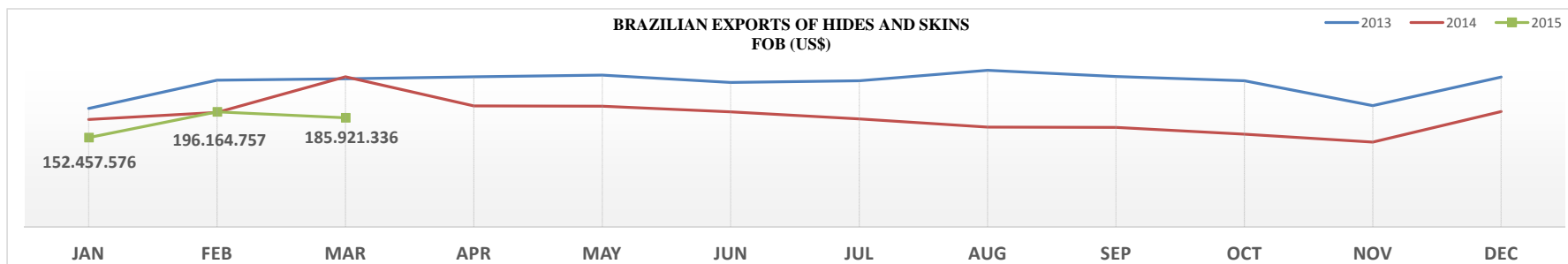
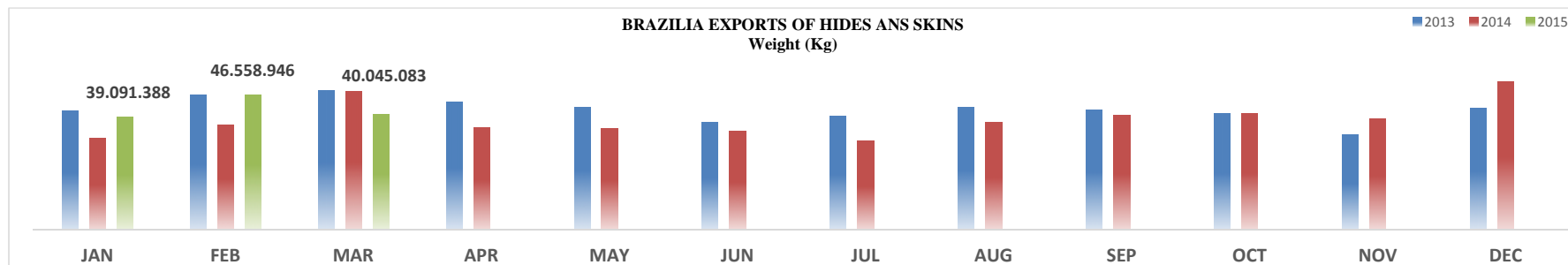
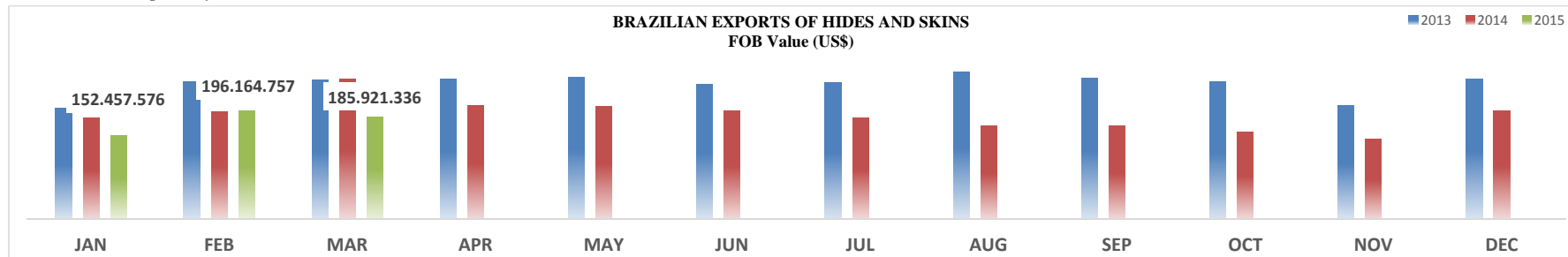
Below destinations and origins of 1T 2016:



2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			WEIGHT (KG)			Δ (%)		
	2013	2014	2015	MONTH	2015/2014	2015/2013	2013	2014	2015	MONTH	2015/2014	2015/2013
JAN	201.955.062	183.245.063	152.457.576	-22,4%	-16,8%	-24,5%	40.963.263	31.740.838	39.091.388	-23,7%	23,2%	-4,6%
FEB	250.080.891	195.358.092	196.164.757	28,7%	0,4%	-21,6%	46.753.963	36.147.856	46.558.946	19,1%	28,8%	-0,4%
MAR	252.555.510	255.658.489	185.921.336	-5,2%	-27,3%	-26,4%	48.038.901	47.988.811	40.045.083	-14,0%	-16,6%	-16,6%
APR	255.794.019	206.183.285					44.099.664	35.402.155				
MAY	258.811.356	205.760.895					42.308.762	35.157.687				
JUN	245.982.679	196.291.744					37.050.272	34.035.436				
JUL	249.027.142	184.167.415					39.417.436	30.806.752				
AUG	266.641.017	169.860.490					42.358.373	37.122.430				
SEP	256.220.346	169.406.801					41.424.238	39.720.204				
OCT	249.256.035	158.261.786					40.330.635	40.236.375				
NOV	206.548.104	144.585.293					32.868.210	38.226.824				
DEC	255.067.942	196.562.992					41.957.261	51.266.383				
Total	2.947.940.103	2.265.342.345	534.543.669		-15,7%	-24,1%	497.570.978	457.851.751	125.695.417		8,5%	-7,4%

Source: SECEX / Prepared by: CICB



3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

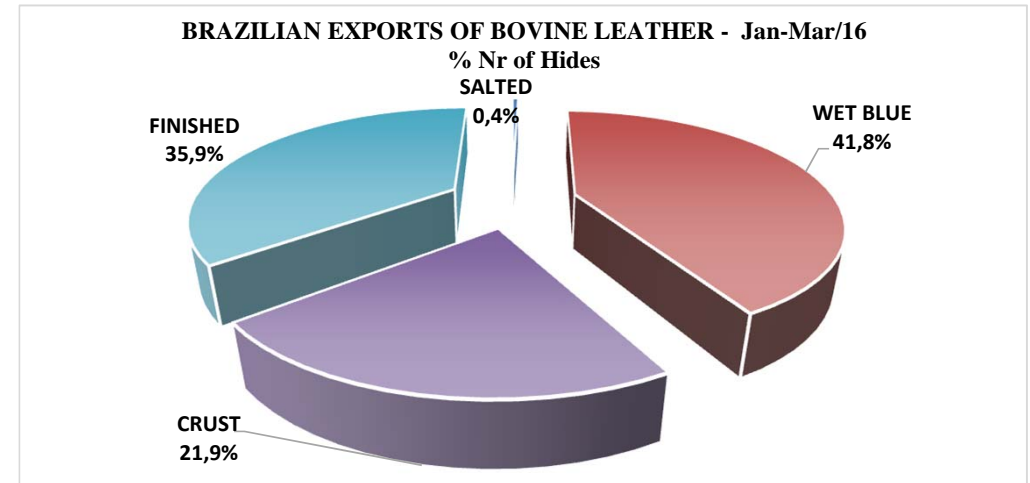
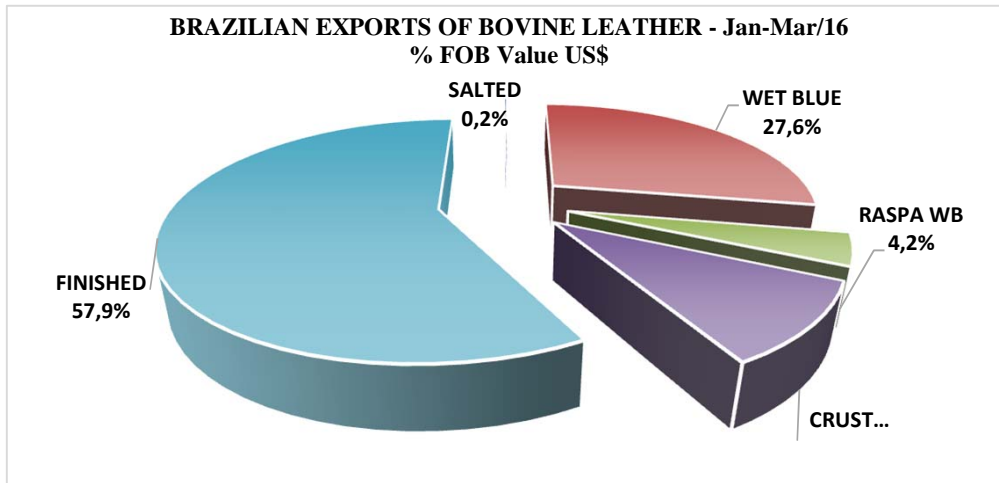
COUNTRIES	FOB VALUE (US\$)					WEIGHT (KG)				
	Jan-Mar/2014	Jan-Mar/2015	Jan-Mar/2016	Share 16	Δ 2016/2015	Jan-Mar/2014	Jan-Mar/2015	Jan-Mar/2016	Share 16	Δ 2016/2015
1 China + Hong Kong	277.865.108	222.779.922	182.733.247	34,2%	-18,0%	68.740.073	50.337.403	52.192.735	41,5%	3,7%
China	203.034.235	184.040.840	154.936.956	29,0%	-15,8%	57.827.597	45.745.788	48.833.644	38,9%	6,8%
2 Italy	127.536.672	99.751.036	83.368.785	15,6%	-16,4%	28.560.164	21.911.021	29.681.389	23,6%	35,5%
3 United States	64.069.137	65.315.915	49.828.470	9,3%	-23,7%	3.087.719	2.576.764	2.527.262	2,0%	-1,9%
4 Vietnam	19.490.787	47.619.333	35.351.578	6,6%	-25,8%	6.778.571	20.197.492	16.097.920	12,8%	-20,3%
5 Hungary	23.108.449	30.011.085	32.571.413	6,1%	8,5%	1.061.942	1.241.694	1.728.509	1,4%	39,2%
Hong Kong	74.830.873	38.739.082	27.796.291	5,2%	-28,2%	10.912.476	4.591.615	3.359.091	2,7%	-26,8%
6 Mexico	15.950.408	26.715.303	24.497.780	4,6%	-8,3%	1.039.237	1.223.956	1.426.845	1,1%	16,6%
7 Thailand	20.005.211	22.881.443	21.196.118	4,0%	-7,4%	4.258.908	2.287.796	3.281.189	2,6%	43,4%
8 South Korea	21.939.535	11.376.089	15.968.934	3,0%	40,4%	1.870.181	1.149.637	1.673.533	1,3%	45,6%
9 Germany	23.892.122	23.112.897	11.487.285	2,1%	-50,3%	1.391.766	1.103.802	776.829	0,6%	-29,6%
10 Taiwan	18.638.443	14.879.388	8.100.722	1,5%	-45,6%	7.600.905	6.203.752	3.977.330	3,2%	-35,9%
11 Uruguay	10.490.849	5.977.937	7.137.137	1,3%	19,4%	1.439.439	288.665	849.592	0,7%	194,3%
12 Indonesia	4.729.413	6.989.042	6.896.793	1,3%	-1,3%	337.973	380.757	416.148	0,3%	9,3%
13 India	3.902.843	4.849.679	6.786.983	1,3%	39,9%	556.875	1.034.833	2.460.161	2,0%	137,7%
14 Norway	5.819.297	5.344.681	5.761.228	1,1%	7,8%	183.292	184.485	228.951	0,2%	24,1%
15 Netherlands	6.832.436	3.158.563	5.495.543	1,0%	74,0%	469.833	279.200	517.582	0,4%	85,4%
16 Japan	9.882.883	9.062.041	4.568.634	0,9%	-49,6%	1.392.742	1.500.869	1.238.808	1,0%	-17,5%
17 Portugal	6.763.664	4.543.850	4.130.187	0,8%	-9,1%	1.526.499	845.378	1.222.891	1,0%	44,7%
18 United Kingdom	2.965.765	1.366.658	3.137.581	0,6%	129,6%	198.004	79.750	375.608	0,3%	371,0%
19 Spain	3.037.228	2.673.101	3.019.002	0,6%	12,9%	956.951	478.239	1.144.483	0,9%	139,3%
20 Malaysia	3.630.684	3.633.749	2.735.815	0,5%	-24,7%	158.524	144.800	127.209	0,1%	-12,1%
21 Dominican Republic	5.534.745	5.125.242	2.427.894	0,5%	-52,6%	1.008.195	868.204	470.515	0,4%	-45,8%
22 Canada	2.217.911	2.774.950	2.188.140	0,4%	-21,1%	98.430	99.757	181.403	0,1%	81,8%
23 Australia	1.583.077	2.676.655	2.042.936	0,4%	-23,7%	111.799	158.824	139.166	0,1%	-12,4%
24 South Africa	7.010.549	2.466.398	2.028.589	0,4%	-17,8%	992.606	184.160	204.792	0,2%	11,2%
25 Paraguay	2.572.029	2.178.361	1.701.767	0,3%	-21,9%	640.927	347.958	816.112	0,6%	134,5%
26 Argentina	868.336	330.257	1.512.544	0,3%	358,0%	108.013	16.844	221.628	0,2%	1215,8%
27 Poland	2.330.647	317.429	1.005.869	0,2%	216,9%	125.075	17.713	101.135	0,1%	471,0%
28 Nicaragua	267.210	602.481	967.908	0,2%	60,7%	9.126	23.740	49.239	0,0%	107,4%
29 France	1.863.112	966.512	738.429	0,1%	-23,6%	88.517	48.904	48.530	0,0%	-0,8%
30 Denmark	646.065	196.650	701.083	0,1%	256,5%	30.424	9.094	36.852	0,0%	305,2%
31 Colombia	785.735	368.881	692.115	0,1%	87,6%	220.776	57.895	379.066	0,3%	554,7%
32 Chile	557.298	591.106	671.494	0,1%	13,6%	40.256	42.359	72.923	0,1%	72,2%
33 Lithuania	442.751	622.544	402.680	0,1%	-35,3%	16.189	29.196	20.682	0,0%	-29,2%
34 Cambodia	200.054	0	361.179	0,1%	-	9.814	0	240.688	0,2%	-
35 Philippines	50.261	217.189	302.853	0,1%	39,4%	419	12.867	12.894	0,0%	0,2%
36 Turkey	425.393	94.248	282.049	0,1%	199,3%	120.140	37.865	97.966	0,1%	158,7%
37 Slovenia	1.472.869	627.275	222.778	0,0%	-64,5%	78.373	44.356	21.052	0,0%	-52,5%
38 Sri Lanka	335.260	441.645	189.536	0,0%	-57,1%	17.167	19.441	64.072	0,1%	229,6%
39 Peru	292.042	412.650	173.278	0,0%	-58,0%	10.238	14.368	9.818	0,0%	-31,7%
40 Tunisia	13.186	0	157.054	0,0%	-	970	0	12.938	0,0%	-
41 North Korea	0	0	151.295	0,0%	-	0	0	22.830	0,0%	-
42 Russia	651.348	0	125.185	0,0%	-	32.260	0	7.027	0,0%	-
43 Singapore	0	0	119.644	0,0%	-	0	0	41.712	0,0%	-
44 Czech Republic	0	231.767	84.304	0,0%	-63,6%	0	13.040	42.540	0,0%	226,2%
45 Croatia	0	313.582	83.012	0,0%	-73,5%	0	20.367	19.960	0,0%	-2,0%
46 Lebanon	0	0	77.831	0,0%	-	0	0	71.918	0,1%	-
47 Paquistan	0	88.291	70.693	0,0%	-19,9%	0	33.861	192.949	0,2%	469,8%
48 Iceland	0	0	67.380	0,0%	-	0	0	18.200	0,0%	-
49 Nigeria	0	0	58.836	0,0%	-	0	0	8.603	0,0%	-
50 Israel	94.956	47.329	49.491	0,0%	4,6%	41.482	69.670	27.325	0,0%	-60,8%
51 Finland	96.129	50.453	42.330	0,0%	-16,1%	8.069	3.832	3.759	0,0%	-1,9%
52 Bangladesh	143.393	33.100	36.090	0,0%	9,0%	72.263	203.078	90.953	0,1%	-55,2%
53 Sweden	227.794	18.125	11.585	0,0%	-36,1%	8.380	702	257	0,0%	-63,4%
54 Ecuador	59.689	84.986	9.662	0,0%	-88,6%	1.776	2.926	372	0,0%	-87,3%
55 Costa Rica	0	0	7.885	0,0%	-	0	0	333	0,0%	-
56 Austria	7.671	13.636	2.433	0,0%	-82,2%	373	667	125	0,0%	-81,3%
57 New Zealand	0	0	1.907	0,0%	-	0	0	78	0,0%	-
58 Morocco	0	0	696	0,0%	-	0	0	31	0,0%	-
59 Belarus	61.649	0	0	0,0%	-	2.406	0	0	0,0%	-
60 Belgium	57.372	0	0	0,0%	-	3.455	0	0	0,0%	-
61 Bosnia and Herzegovina	338.589	0	0	0,0%	-	34.186	0	0	0,0%	-
62 United Arab Emirates	189.976	0	0	0,0%	-	8.941	0	0	0,0%	-
63 Estonia	1.631.880	0	0	0,0%	-	82.744	0	0	0,0%	-
64 Greece	0	153.261	0	0,0%	-100,0%	0	39.385	0	0,0%	-100,0%
65 Guatemala	8.030	0	0	0,0%	-	329	0	0	0,0%	-
66 Macao	131.421	0	0	0,0%	-	42.045	0	0	0,0%	-
67 Moldova	808.290	0	0	0,0%	-	40.648	0	0	0,0%	-
68 Namibia	36.960	0	0	0,0%	-	23.051	0	0	0,0%	-
69 Romania	0	2.096	0	0,0%	-100,0%	0	135	0	0,0%	-100,0%
70 El Salvador	0	5.942	0	0,0%	-100,0%	0	350	0	0,0%	-100,0%
71 Switzerland	5.196	3.154	0	0,0%	-100,0%	132	96	0	0,0%	-100,0%
72 Ukraine	6.410	0	0	0,0%	-	16.120	0	0	0,0%	-
73 Venezuela	15.246	163.737	0	0,0%	-100,0%	415	5.558	0	0,0%	-100,0%
Total	704.591.463	634.261.644	534.543.669		-15,7%	135.756.127	115.877.505	125.695.417		8,5%

Source: SECEX / Prepared by: CICB

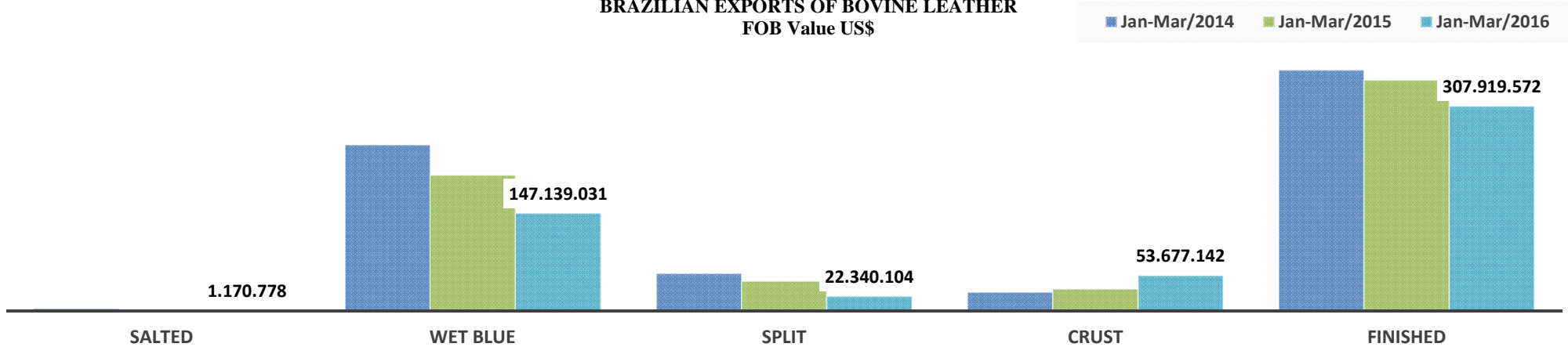
4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		NO. OF HIDES			Δ	
	Jan-Mar/2014	Jan-Mar/2015	Jan-Mar/2016	2016/2015	2016/2014	Jan-Mar/2014	Jan-Mar/2015	Jan-Mar/2016	2016/2015	2016/2014
SALTED	3.991.663	2.318.779	1.170.778	-49,5%	-70,7%	89.098	82.029	40.999	-50,0%	-54,0%
WET BLUE	249.944.423	204.257.184	147.139.031	-28,0%	-41,1%	4.724.882	3.595.219	4.031.672	12,1%	-14,7%
SPLIT	56.617.525	45.031.967	22.340.104	-50,4%	-60,5%	-	-	-	-	-
CRUST	28.702.673	33.580.669	53.677.142	59,8%	87,0%	686.662	1.064.156	2.118.759	99,1%	208,6%
FINISHED	362.035.307	346.969.180	307.919.572	-11,3%	-14,9%	3.575.650	3.235.988	3.465.169	7,1%	-3,1%
Total	701.291.591	632.157.779	532.246.627	-15,8%	-24,1%	9.076.292	7.977.392	9.656.599	21,0%	6,4%

Source: SECEX / Prepared by: CICB



BRAZILIAN EXPORTS OF BOVINE LEATHER
FOB Value US\$



5 - BREAKDOWN BY STATE OF EXPORTS OF HIDES AND SKINS

	FOB VALUE (US\$)			Share 2016	Δ	
	Jan-Mar/2014	Jan-Mar/2015	Jan-Mar/2016		2016/2015	2016/2014
1 Rio Grande do Sul	127.935.997	117.454.012	115.410.691	21,6%	-1,7%	-9,8%
2 São Paulo	140.178.280	139.178.476	110.459.915	20,7%	-20,6%	-21,2%
3 Goiás	94.419.901	92.683.098	81.742.833	15,3%	-11,8%	-13,4%
4 Ceará	51.993.109	47.972.332	39.869.648	7,5%	-16,9%	-23,3%
5 Paraná	85.243.071	62.027.387	37.148.215	6,9%	-40,1%	-56,4%
6 Mato Grosso do Sul	48.211.867	38.666.083	36.215.753	6,8%	-6,3%	-24,9%
7 Bahia	38.868.468	37.446.227	26.193.632	4,9%	-30,1%	-32,6%
8 Minas Gerais	33.682.817	27.571.866	24.559.663	4,6%	-10,9%	-27,1%
9 Mato Grosso	27.043.367	24.720.330	19.217.712	3,6%	-22,3%	-28,9%
10 Santa Catarina	19.998.807	18.012.566	19.029.444	3,6%	5,6%	-4,8%
11 Pará	26.901.800	20.454.950	16.048.539	3,0%	-21,5%	-40,3%
12 Tocantins	6.323.349	4.690.193	5.716.688	1,1%	21,9%	-9,6%
13 Maranhão	1.215.932	692.239	1.522.613	0,3%	120,0%	25,2%
14 Pernambuco	902.661	1.114.285	613.995	0,1%	-44,9%	-32,0%
15 Rio de Janeiro	120.548	1.042.232	424.347	0,1%	-59,3%	252,0%
16 Piauí	390.946	71.983	213.847	0,0%	197,1%	-45,3%
17 Amapá	0	38.541	98.383	0,0%	155,3%	-
18 Sergipe	577.726	0	53.287	0,0%	-	-90,8%
19 Nationalized merchandise*	0	1.691	4.464	0,0%	164,0%	-
20 Rondônia	191.854	0	0	0,0%	-	-100,0%
21 Espírito Santo	390.963	423.153	0	0,0%	-100,0%	-100,0%
Total	704.591.463	634.261.644	534.543.669	100,0%	-15,7%	-24,1%

Source: SECEX / Prepared by: CICB

*Reexport of imported merchandise

